

FIRST LAST

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SAMPLE FINANCE AND REAL ESTATE RESUME

EDUCATION

- University of San Diego (USD), San Diego, CA
Bachelor of Business Administration in Finance and Real Estate **1** Expected May 2021
GPA: 3.5
- Study Abroad, Madrid Center, Madrid, Spain **2** Aug. 2018 - Dec. 2018

RELATED PROJECT

- Company Analysis Project: Petco, University of San Diego Spring 2019
• Analyzed real estate, industry, strategic position, accounting methods, financials, projected growth and cost of capital for a company of choice **3**
- International Financial Management Project, Madrid Center Fall 2018
• Compiled and presented a macro-level analysis of Spain, Germany, Russia, Argentina and Brazil on international finance topics (BOP, ForEX risk, currency regimes, etc.)

WORK EXPERIENCE

- Financial Analyst Assistant, San Diego Gulls, San Diego, CA May 2018 - Present
• Develop and run a financial model to evaluate draft picks with potential salary caps for the Sr. VP of Finance
• Assess the incremental sales potential of new and relocated stadium opportunities, utilizing in-house models
• Inspect variances from approved business plans and/or previous budgets and update the investment financial data in project cash flows
• Support Sr. VP's effort to negotiate 5% lower price for client by creating merger model to analyze best-case, average and worst-case scenarios
- Campus Marketing Consultant, FanDuel.com, San Diego, CA Sept. 2017 - Mar. 2018
• Developed the company brand, image and online/campuswide marketing programs for the fantasy-based start-up aiming to create a social network
• Increased brand awareness and contributed to 20% user growth from USD student population

LEADERSHIP EXPERIENCE

- President, Men's Club Volleyball, University of San Diego **4** Jan. 2018 - Present
• Facilitate tryouts and practice, tournament registration, communication with the sports clubstaff as well as the league commissioner
- New Member Educator, Real Estate Society, University of San Diego Sept. 2017 - Present
• Teach 30 new members the mission, vision and values of the organization
• Participated in LeaderShape Institute Conference 2017
- Eagle Scout, Boy Scouts of America, Cherry Hill, NJ Aug. 2015

SKILLS AND INTERESTS

Tech: Bloomberg certified, Microsoft Excel certified
Language: Intermediate Spanish speaker
Interests: Softball, snowboarding, fantasy baseball and football

IMPORTANT NOTES

- 1** Include your GPA if it is 3.0 or above.
- 2** Include your study abroad experiences.
- 3** Your club involvement can often demonstrates skills and qualifications employers are seeking in candidates.
- 4** Your experience should be listed in reverse chronological order, with the most recent experience listed first.